

Proposal Date: 5<sup>th</sup> June 2018

To: Embassy of Georgia in China

Expected Investigate Time: Late June-Early July

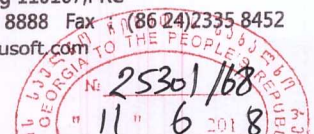
Part 1: Neusoft Company Briefing Introduction

Neusoft Medical Systems Co., Ltd. (Neusoft Medical), the world leading manufacturer of medical diagnostic equipment and service, is a subsidiary of Neusoft Corporation, which is the largest IT solutions & services provider in China, and only one company in the world today who provides both medical diagnostic and cancer treatment solution.

Founded in 1998, Neusoft Medical supports the National Digital Imaging Research Center with medical solutions. Neusoft's leadership in software development, a core competency, has led the company to become the market leader in medical equipment and service. Neusoft Medical expanded its leadership in the global stage by establishing international subsidiaries in the USA, Germany, United Arab Emirates, Peru, Russia, Brazil, Kenya and oversea office in Vietnam.

The wide portfolio of Neusoft's medical equipment includes: CT, X-ray, Ultrasound, PET/CT, Linear Accelerator, Cloud Imaging and IVD (In Vitro Diagnostic Products).

Neusoft Medical Systems Co.,Ltd  
No.177-1 Chuangxin Road, Hunnan District,  
Shenyang, Liaoning 110167,PRC  
Tel : (86 24)2335 8888 Fax : (86 24)2335 8452  
<http://medical.neusoft.com>



Currently, Neusoft Medical's products are being exported to 113 countries and regions around the world, serving more than 9,000 healthcare providers.



Neusoft Medical's original roots in academia continues with established collaborations in educated and science research institutes, including the Institute of Physics and Mathematics of the Chinese Academy of Sciences, Northeastern University (NEU China), Eindhoven University of Technology (Netherlands), and prestigious hospitals like Beijing

Tiantan Hospital affiliated with Capital Medical University and Shengjing Hospital of China Medical University (CMU) .

Neusoft Medical's industry partners include Philips Medical (Netherlands), Positron Corporation (USA), A&T Corporation (Japan), Dunlee (USA) Spellman (USA), Varian, and our shareholder are Hony Capital, Canadian Pension Fund and Goldman Sachs.

Neusoft Medical's global service and international spare parts centers are located in the USA, Peru, Brazil, UAE, Kenya, Russia, HK, China, as well as other countries to ensure quality service with quick response time. In addition, Neusoft Medical offers customers 24 x 7 service support through Remote Service Centers in USA, Peru, Brazil, UAE, Kenya, Russia, China and elsewhere, enabling the company to respond to all time zones around the globe.

Neusoft Medical is dedicated to becoming a leading value innovator of global healthcare equipment and services. We care for people's healthcare needs by providing high-quality medical products and services with innovative technology, delivering comprehensive solutions to healthcare providers.

In addition, our business agent in Tanzania, "K-TREND INVESTMENT LTD, at P. O. Box 61505 Dar es Salaam, as well could help us to bridge a bold and cement business implement and service delivery through close cooperation.

**Our Values**

Simplicity, Respect  
Accountability, Collaboration  
Integrity



Neusoft Medical System is also part of Neusoft Corporation ("Neusoft"), a leading IT solution and service provider, provides innovative information technology - enabled solutions and services to meet the demands arising from social transformation, shaping new life styles for individuals and creating values for the society.

Neusoft was established at Northeastern University, China in 1991. Today, Neusoft has about 20,000 employees worldwide, and it has 10 software R&D bases, 8 regional headquarters and a comprehensive marketing & service network covering 60+ cities across China, as well as subsidiaries in the United States, Japan, Europe, the Middle East, and South America. It was the first listed software company in China, also the country's first one in the industry that had received both CMM Level 5 and CMMI V1.2 Level 5 certifications.

**Part 2:**

We intend to visit your country around the end of June 2018, and are expecting to arrange strategic meetings and visits with government resource- Georgian Ministry of Health and Ministry of Economics for the potential medical cooperation projects including:

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- 1) Discussing the potential big medical co-op projects with Georgian Ministry of Health in terms of using China Funds to upgrade and improve medical imaging facilities in the whole country.
- 2) Building up or reunion high-ending comprehensive “Diagnosis/Health Checking Center plus Clinic” in Georgia. The overall functions of this ‘Center+Clinic’ will be more comprehensive than other local general clinics and hospital, including for example, all body-checking medical equipment/devices, software/IT technologies, audio-visualization trainings, tele-medicine diagnosis reports between China and Georgia (by using advanced Neusoft technology), etc.
- 3) Discussing two-sided Medical Exchanging Programs between China and Georgia:  
  
For example, co-organizing Medical Conferences, which means Chinese medical delegation including experts, medical companies (e.g. Neusoft) will go to Georgia, and meet with Georgian side public and private medical organizations, clinics/hospitals, for mutual interested topics and directions in medical and public health fields;  
  
Also, China-side can invite Georgian delegations come to China for medical related trainings and literature seminars; Under China Ministry of Commerce and Ministry of Health, there are a series of “One Belt One Road” Medical Training programs.
- 4) Medical Tourism and expanded field's investment in Georgia:  
  
Discuss to develop suitable medical tourism programs between China and Georgia for example: the investment medical project about the “Rehabilitation Center”, and other good programs that Georgian side would advise.

5) Neusoft would like to discuss with Ministry of Health about the purchasing process for medical imaging diagnosis equipment in Georgia?

What would be Georgian government and private sectors' future expected requests for hardware and software in diagnosis medical?

Meanwhile, let Georgian government and private hospitals/clinics know about Neusoft's solutions for their needs.

  
Dan Zhang

Vice President

Neusoft Medical Systems